

SPECIMEN LESSON PLAN

Course Name: TRAIN-THE-TRAINER COURSE	Rev / Date : /
	Time:
Module: Sea Transport (General)	Session no: 1
	No of hours: 2.5

Learning Objectives: Understand the shipping industry and services

ubject /	Content	Time (mins)	Teaching Methods	Reference Materials
6.1.	Stakeholders of sea transport a. BIMCO b. IMO c. UNCTAD d. World Bank e. Classification society f. P & I Club	30	Power point presentation or Transparencies	web references: www.bimco.dk www.imo.org www.unctad.org www.worldbank.org P&I Club (UK): www.ukpandi.com
6.2.	Shipping services a. Liner shipping i. Bill of Lading ii. Service b. Tramp shipping i. Charter-party ii. Types of charter-party c. Difference between Liner/Tramp shipping	30		
6.3.	Type of vessels a. Literal cargo mobility b. General finance of ship	15		
6.4.6.5.	Types of documents a. B/L b. Accompanying documents Pricing of ocean freight	30		
	a. Liner i. Pricing method ii. Extra charges b. Tramp i. Market structure ii. Pricing method	15	Questions and answers	